

BEALE & CO CASE STUDY

International construction and insurance law specialist Beale & Co realises cost efficiencies by migrating to Microsoft Azure with Six Degrees.

Beale & Co has been providing specialist legal advice to the construction, engineering and infrastructure sector for over 50 years. As a recognised leader in the legal directories, Beale & Co's lawyers have delivered perceptive, clear and concise advice on prestigious projects both at home and abroad.

The Challenge

Beale & Co recognised a need to achieve cost efficiencies and deliver greater stability across its infrastructure platforms. As a long-term Six Degrees client, we worked with Beale & Co to establish Microsoft Azure as the best destination for the business' workloads.

Joseph Coffey, Head of Information Technology, Beale & Co, says: "By migrating to Azure we were hoping to achieve some more stability while making use of the best technology out there. Sometimes we had issues with our Citrix platform not performing how we needed it to perform, so we saw the project as delivering performance and reliability while bringing our software estate up to date. We have also spent a lot on Citrix services, and so one of the driving factors was also trying to reduce costs."

The Solution

Six Degrees worked with Beale & Co to understand its environments and their priorities, and deployed a Microsoft Rapid Assessment and full Cloud Adoption Framework assessment. The assessment enabled us to fully understand the current storage platform and readiness for full cloud adoption.

Following the assessment, Six Degrees was able to design a solution which best suited Beale & Co's requirements while using Microsoft cloud technologies including Azure Files, Azure Cold Storage, Azure Virtual Desktop, Backup and Disaster Recovery, and Intune, which provided a unified endpoint management system for Beale & Co.

During the migration into Azure Files, we were able to create file separation across different regions such as UAE and Europe, which allowed Beale & Co to have clearly defined regions for accessing data, increasing compliance and data safety.

Benefits at a Glance



Realise cost efficiencies.
By migrating to Microsoft Azure, Beale & Co was able to realise cost efficiencies relative to its previous infrastructure deployment.



Achieve greater stability.
The Microsoft Azure environment has addressed stability issues Beale & Co experienced with its Citrix services.



Enhance cyber security posture.
Beale & Co will reinvest savings into Six Degrees' cyber security portfolio, enabling the business to enhance its overall cyber security posture.



Gain access to Microsoft funding.
As a Microsoft Azure Expert MSP, Six Degrees was able to access funding that supported Beale & Co in financing the migration.

The transformation provided substantial cost savings, which Beale & Co will reinvest in Six Degrees cyber security technology to provide a more compliant and unified platform that can be used across the business.

The Results

By partnering with Six Degrees, Beale & Co has achieved cost efficiencies and delivered greater stability across its infrastructure platforms by migrating to Microsoft Azure.

Joseph says: "Six Degrees understands what we're doing, where we come from, what we take, and clearly holds us in high regard. And the savings we're expecting as a result of this project are approximately £100,000 a year, which is a sizeable amount of our infrastructure spend with Six Degrees. Rather than just pocket that saving we will be spending that with Six Degrees with their cyber security services and add-ons, so we can get better value."

Through its Azure Expert MSP status, Six Degrees has been able to access funding that has benefitted Beale & Co. Joseph says: "The impact on the budget was good. We're happy that Six Degrees has that relationship with Microsoft because if they're willing to give you funding, they must value you as well. And that's the kind of partner we want to be with."

Joseph concludes: "What shouldn't be forgotten as well is that Six Degrees were very willing to be contractually flexible, even when they actually would probably make more money by retaining our existing suite of services. Six Degrees could have held us to our contract for another 18 months, taking that bit of extra profit, but it was done in a very professional, forward-thinking way. I'm so appreciative of that."

Our Solutions



Cyber Services

Enhance your cyber security and safeguard your organisation with our cyber security strategy and advisory, consultancy, and managed services.



Hybrid Cloud

Host all of your workloads in the most appropriate location while experiencing the simplicity of one cloud from Six Degrees.



Connected Workspace

Access the smarter, faster technology needed to make the most of your hybrid working future.

About Six Degrees

Six Degrees is a leading secure, integrated cloud services provider. We protect UK organisations and help them thrive in the cloud by giving them secure platforms to innovate and grow.

We put our exceptional people in a position to succeed, and along with our robust capabilities and strategic vendor partnerships this enables us to support customers on their digital transformation journeys regardless of their maturity, with the goal of enabling them to operate effectively and securely in the cloud.

Our intelligence-led security services provide the most appropriate detection and response capabilities versus evolving cyber threats, ongoing assurance, and rapid response, allowing us to mitigate attacks quickly.

We've aligned all our services to allow customers to navigate the complexities they face today – enabling them to solve their digital transformation challenges and succeed as businesses.

Our vision is to be the UK's number one provider of secure, integrated cloud services.



Speak to our experts today on 0800 012 8060 or visit www.6dg.co.uk