



CLUB TRAVEL CASE STUDY

Leading travel company enhances management and governance of its Microsoft Azure estate by partnering with Six Degrees as its Cloud Solution Provider.

Club Travel is the single largest travel company in Ireland, employs 200 travel professionals, and is Ireland's most financially secure travel company with accumulated cash reserves of €50 million.

The Challenge

Club Travel is a cloud-native business and has hosted its infrastructure estate in Microsoft Azure for some time. With a small in-house team, Club Travel needs external support to ensure management, governance, performance and security across its Microsoft Azure estate.

Club Travel recognised the benefits of working with a Microsoft Cloud Solution Provider, and looked to partner with a provider that would combine strong Microsoft cloud credentials with a people-first approach that ensured quality of service and client experience.

The Solution

Club Travel established that Six Degrees was the ideal Cloud Solution Provider to ensure high levels of management, governance, performance and security across its Microsoft Azure estate.

Before migrating, Six Degrees' experts set the tone for the new working relationship with Club Travel. As Tom Burke, Chief Technology Officer, Club Travel, explains: "I couldn't speak highly enough of Six Degrees' project team. They were brilliant and really, really good to work with. Throughout the migration to Six Degrees the team was really responsive and constantly came up with ideas – especially around the planning phase."

Following the successful migration, Six Degrees is now Club Travel's Cloud Solution Provider and also delivers Public Cloud Managed Services throughout its Microsoft Azure estate.

Advantages and Benefits



Control cloud spend. FinOps reporting enables Club Travel to identify areas of wasted spend and recommendations for remediation.



Identify and address risk. SecOps reporting enables Club Travel to gain confidence and credibility internally and externally that it meets the security and compliance needs of its customers and regulators.



Address inefficiencies. CloudOps reporting enables Club Travel to identify inefficiencies related to performance, operations and reliability.



Access first, second and third-line support. Standard operational support matters are taken off Club Travel's in-house team's responsibilities, freeing them up to work on projects driving the organisation forward.

The Results

Six Degrees' Public Cloud Managed Services provide a comprehensive portfolio of governance, management and reporting that are aligned to fluctuating requirements across Club Travel's Microsoft Azure estate, delivering the appropriate level of coverage, efficiently and securely.

Through the Manage and Govern tier of Public Cloud Managed Services, Six Degrees delivers ongoing financial governance and control through FinOps reporting and partner-led Azure Premier Support; operational, performance, security and reliability cloud governance through monthly reporting and reviews alongside access to a Technical Service Manager to offer proactive remediation recommendations; and first, second and third-line support for Club Travel's Azure environment.

Tom values the level of support, collaboration and communication he experiences with Six Degrees: "The support we've received from Six Degrees has been excellent. I start to recognise the names of the engineers that are supporting our estate and there seems to be a good understanding of the account. It's just really good – it's that simple."

About Six Degrees

Six Degrees is a leading secure, integrated cloud services provider. We protect UK organisations and help them thrive in the cloud by giving them secure platforms to innovate and grow.

We put our exceptional people in a position to succeed, and along with our robust capabilities and strategic vendor partnerships this enables us to support customers on their digital transformation journeys regardless of their maturity, with the goal of enabling them to operate effectively and securely in the cloud.

Our intelligence-led security services provide the most appropriate detection and response capabilities versus evolving cyber threats, ongoing assurance, and rapid response, allowing us to mitigate attacks quickly.

We've aligned all our services to allow customers to navigate the complexities they face today – enabling them to solve their digital transformation challenges and succeed as businesses.

Our vision is to be the UK's number one provider of secure, integrated cloud services.

Our Solutions



Cyber Services

Enhance your cyber security and safeguard your organisation with our cyber security strategy and advisory, consultancy, and managed services.



Hybrid Cloud

Host all of your workloads in the most appropriate location while experiencing the simplicity of one cloud from Six Degrees.



Connected Workspace

Access the smarter, faster technology needed to make the most of your hybrid working future.



Six Degrees will enable you to optimise and maximise the value from your Microsoft partnership. Speak to an expert: hub.6dq.co.uk/schedule-call-microsoft-services