KUBESERVERS COLOCATION CASE STUDY

KubeServers underpins its dedicated Magento hosting platform with Colocation services from Six Degrees.

KubeServers owns the only purpose build NVMe cloud for Magento in the UK. With decades of experience and a wealth of knowledge, you can be sure when you host with KubeServers your e-commerce site is in very safe hands.

Learn more about KubeServers: www.kubeservers.co.uk

Challenge

Magento, an open-source e-commerce platform, has been used to create over 150,000 online stores worldwide. For UK businesses looking for Magento hosting and managed services, KubeServers – a Midland's based hosting company – combines decades of hosting experience with a range of flexible, packaged and assured solutions that provide resiliency and continuity guaranteeing 24x7 accessibility, 365 days a year.

KubeServers owns all of its own equipment and racks. However, to meet its commitments to its clients and deliver a compelling commercial proposition, KubeServers requires presence in a data centre facility that combines performance and uptime with cost.

Solution

KubeServers hosts its equipment and racks at Six Degrees' Tier III aligned Studley data centre. Having worked with Six Degrees at his previous business, KubeServers CEO Nick Powell found it an easy decision to work with us again: "We had a great track record with Six Degrees, and they delivered a great service. I live near the Studley data centre, which means I can rack my own equipment. Compared to other data centre providers quoting lead times of over a week, Six Degrees' service makes a lot more sense for me."

Outcome

By working with Six Degrees, KubeServers gains benefits and efficiencies that it passes directly to its customers. Nick says: "The services we receive are good. I initially looked at another company, but the service was not equal to Six Degrees. Because of the way we work, I'm at the data centre quite a lot. Studley being so close to me is a massive advantage – there

Benefits at a glance

✓ **Location, location, location.** Being so close to the Studley data centre means KubeServers can easily and quickly rack servers same day.

✓ **High speed connectivity.** KubeServers' clients benefit from strong network performance thanks to our Next Generation Network.

✓ **Service quality.** With friendly and professional staff and mature, high quality colocation services, KubeServers has confidence in Six Degrees' data centre offering.

✓ **Competitive pricing.** Six Degrees enables KubeServers to offer market leading prices for its equipment hosted in our data centre.

Secure, Integrated Cloud Services

aren't many data centres in the area that you can colo to, and I've found it much better working this way than driving to London or elsewhere."

KubeServers' clients recognise the strong connectivity Six Degrees offers through its Next Generation Network: "The network is really good. Our clients' IT departments often do speed tests across our network, and they're always impressed. That's nothing to do with our boxes – it's the network that's fast. This has won us business."

Nick concludes: "Six Degrees enable us to offer market leading prices for our equipment hosted in your data centre. Pricing is important, but without service quality, connectivity and location it would be meaningless. The Studley data centre is a friendly but professional environment to go into. For a small business it's good being local."

Our Solutions

Core
Ensure the fundamentals of your business' infrastructure are stable and in safe hands.

Hybrid Cloud
Streamline your cloud experience and maximise your cloud investment with Microsoft Azure-aligned public cloud services.

Cyber Services
Enhance your cyber security and safeguard your organisation with our cyber security strategy and advisory, consultancy, and managed services.

Modern Work
Secure your productivity on any device, anywhere, any time.

About Six Degrees

At Six Degrees we're all about enabling our clients' success through technology.

Our people are who differentiate us, and we do everything possible to arm them with the knowledge, support and freedom they need to make the most of our best-in-class technology.

We offer a portfolio of people-led, AI-enabled services across four portfolio areas: Core, Hybrid Cloud, Cyber Security, and Modern Work. All of our services integrate seamlessly to align with our clients' desired outcomes: regardless of where a service sits in our portfolio, it will form part of a solution that maps directly to a business challenge or need.

We partner with best-in-class technology vendors, and we're deeply embedded in the Microsoft ecosystem – as a Microsoft Azure MSP we align to Microsoft best practices across our portfolio. We also have serious cyber security credentials – in fact, we believe we're one of the most highly accredited providers in the UK.

This is how we differentiate ourselves in a crowded market: best people. Best technology. And client-first, always.

Six Degrees' Colocation services provider secure, resilient, cost-efficient data centre hosting in our geographically diverse, purpose-built UK data centres. Speak to an expert: hub.6dg.co.uk/schedule-call-colocation